

BIBLIOGRAPHY

BOOKS :

- Adam Smith : An enquiry into the nature and causes of Wealth of Nations.
- Agarwala P.N. : The History of Indian Business.
- Agarwala P.N. : Trading with the Third world.
- Agarwala P.N. : India's Export strategy.
- Attri, Vishva Nath : India's Foreign Trade and Economic Growth since 1947.
- Azzam, Henry : Gulf Economies in transition.
- Ahmed, Maqbool : Indo-Arab Relations.
- Bal Gopal TAS : Export Management.
- Brecher, Michael : The Foreign Economic Policy of India.
- Bharadwaj R. : Structural Basis of India's Foreign Trades.
- Charles Gibson : Foreign Trade in the Economic Development of small Nations.
- Ellsworth , P.T. : International Economy.
- Ganguli B.N. : Reconstruction of India's Foreign Trade.
- Haberler, G.V. : The Theory of International Trade.
- Hussaini, SAQ : The Economic History of India.
- Heeren, A.H.L. : Ancient History of West Asia and India.
- IIFT : Thrust sectors in India's Export.
- ITPO : Directory of Commercial Agents in Saudi Arabia, Kuwait, Bahrain, Oman, Qatar and UAE.
- Jha, Ajay N. : India's Economic Diplomacy in the Gulf.
- Kindleberger, C.P. : International Economics.
- Lodha, S.S. : Management of Export Marketing.
- Meier, G.M. : International Trade and Development.

- Myrdal, G. : An International Economy.
- Mukherjee A.K. : The demand for Indian Exports and Imports. An Econometric Study of selected commodities.
- Manaklala V.P. : Recent Trends in India's Foreign Trade.
- Nurkse, Ragner : International Trade Theory and Development.
- Narula, Subhash : India's Gulf Exports.
- Narula, Subhash : Gulf Economies in Indian Perspective.
- NCAER : India's Export potential in selected countries.
- O'Manony Joseph Edward : India's Foreign Trade Problems.
- Raul Prebisch : Towards a new Trade Policy for Development.
- Rao C.P. : Export Marketing in India : Problems, Practices and Impact.
- Rao, B. S. : The International Economic position of India: The Indian Balance of payment.
- Singh R. K. : Prosperity through Exports.
- Srivastava, Balram : Trade and Commerce in Ancient India.
- Talwar, D. P. : Pattern of Foreign Trade and Economic Growth of an underdeveloped Economy.
- Varghese S.K. : India's Foreign Trade Organisational & Financial aspects.
- Viner, Jacob : International Trade and Economic Development.
- Viner, Jacob : Studies in the Theory of International Trade.
- Varshney, R.L. : India's Foreign Trade.
- Wade Jon B. : The Indian Businessman's Guide to the Gulf.

Articles :

- Batra V.P. : India's Contribution to Arab Gulf prosperity. Southern Economist 19 (3) 1st June 1980 p. 24-26.
- Bhutani, Surendra : India and the Gulf: Growing Co-operation Indian & Foreign Review 18 (14), 1st May, 81 P. 13-14.
- Bobb, Dilip : Indian Business in the Gulf: Missing the boat India Today 15 April, 1980, p. 36-37.
- Desai H.B. : Regional Co-operation in shipping Commerce (Annual) 1981 p. 61-64.
- India-Kuwait Economic Relations. Commerce 21 Sept. 1980.
- Indo Gulf Trade : Economic Times Jan 3, 85.
- India's Growing Trade and Economic Relations with Gulf Countries E.C.N. Dec. 11, 1982.
- Kumara Sundran, S. and Jhaveri. N.J. : Attracting Gulf Funds: Some Issues ET. (SUPPL) 10 sept 83.
- Pachauri, R. K. : Global Oil Market: Implications for Gulf States and India E.T. (Supplement) 10 Dec 83.
- Pant, Grijesh : Indo Gulf Economic relations: A time of transition : Indian & Foreign Review 24 (9) 28 Feb. 87.
- Project Market in the Gulf-changing Profile E.T. (Supplement) 20 June 1985.
- Recent Trends and Development in Gulf Countries, World Trade Review April 11, 1982.
- Gulf State and India : Trade and Investment. E.T. Dec. 10, 1983
- Scope of Exports to the Gulf, M.M. Gupta, F.E. Jan. 24, 1981.
- Trading with Gulf Countries : Commerce Nov. 7, 1981 F.E. Jan 1, 1980.
- Gulf States : Taken on the Tobacco Giants MEED 27-86.
- Indo-Arab ties will go stonger : Times of India, March, 1987.
- EEC hangs back on Gulf Trade : MEED, Nov., 1989.
- Construction boom with a difference : MEED, Sept 90.
- Indo-Gulf Trade Relations : A new perspective by Brij Mohan, Foreign Trade Review April-June 1989.
- Indian Trade with Gulf nations likely to improve : Business Standard, Sept. 16, 1988.

- Prospects for Indian Companies in Gulf Bright : Business Standard, Dec. 19, 1987.
- Arab Gulf countries and India-new opportunities for trade and investment : E.C.N. July 4, 1987.
- Indo-Gulf trade ties flourishing : E.T. Jan 3, 1985.
- Understanding the Gulf consumer : Business Standard, July 18, 1984.

III. Journals and Periodicals :

1. Financial Express, New Delhi.
2. Economic Times, New Delhi.
3. Middle East Economic Digest : London.
4. Afqar's Enquiry : London.
5. Quarterly Economic Review : Economic Intelligence Unit
London (country reports of Bahrain, Kuwait, Oman, Qatar,
Saudi Arabia and U.A.E.)
6. Foreign Trade Bulletin : IIFT, New Delhi.
7. Foreign Trade Review : IIFT, New Delhi.
8. Indian Export Bulletin : ITPO, New Delhi.
9. Eco. and Commercial News : ITPO, New Delhi.
10. Economic and Political Weekly : Bombay.
11. Journal of the West Asian studies society : AMU,
Aligarh.
12. Indian Trade Journal : DGCI&S, Calcutta.
13. Indian Journal of Marketing : New Delhi.
14. Journal of Industry and Trade, New Delhi.

IV. Official Documents / Reports :

1. Economic Surveys : Govt. of India.
2. India : Govt. of India.
3. Import & Export Policy : Govt. of India.
4. Report on currency and Finance : RBI.
5. RBI's Bulletins : RBI.
6. U.N., UNCTAD and GATT's Reports and Publications.
7. Direction of Trade Statistics Year Books : IMF.
8. International Financial Statistics : IMF.
9. Market Survey and Study tour Report of Trade Development Authority (Now ITPO) New Delhi.
10. Annual Reports of Ministry of Commerce.
11. Various publications of DGCI&S, Calcutta.
12. India's Foreign Trade Statistics : Eco. Advisor, Govt. of India.
13. Monthly Abstracts of Statistics : C.S.O.
14. Annual Reports of different Export Promotion Councils.
15. Press Release and trade bulletins of Embassies of Gulf Countries.
16. International Trade Statistics Year Book.